

Bill No. 3951-08

## **APPOINTMENT**

Approving the appointment of Robert J. Wilson to serve as a member of the Authority for the Improvements in Municipalities for a term to expire on December 31, 2010.

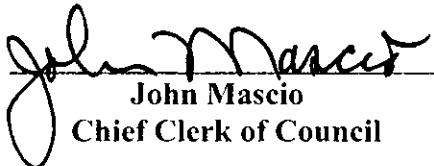
In Council June 3, 2008.

Read and approved by Motion of Council.



Rich Fitzgerald  
President of Council

Attest:



John Mascio  
Chief Clerk of Council



DAN ONORATO  
COUNTY EXECUTIVE

# COUNTY OF ALLEGHENY

## OFFICE OF THE COUNTY EXECUTIVE

101 COURTHOUSE • 436 GRANT STREET  
PITTSBURGH, PA 15219  
PHONE (412) 350-6500 • FAX (412) 350-6512  
WWW.ALLEGHENYCOUNTY.US

3951-08

April 29, 2008

ALLEGHENY COUNTY COUNCIL

Honorable President and Members  
Allegheny County Council  
119 Courthouse  
Pittsburgh, PA 15219

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Dear Council Members:

Please find the attached resume of Robert J. Wilson, whom I am recommending for appointment to the Authority for the Improvements in Municipalities.

This Authority provides low interest loans to municipal governments and authorities to help them finance various capital needs including infrastructure, equipment and buildings. Grants are available for projects that are multi-municipal in nature, or impact a county facility. AIM also has the ability to issue tax-exempt financing, administer the distribution and investment of fiduciary funds, and provide deferred loans for special project activities. I am recommending that Mr. Wilson replace Thelma Spells, who has resigned from the Board. This term will expire on December 31, 2010.

Mr. Wilson is currently a financial advisor for Citigroup/Smith Barney where he delivers comprehensive financial planning, asset and liability management, and investment advisory services. He has also worked with NatCity Investments, Merrill Lynch, and Deloitte Consulting. Mr. Wilson earned an undergraduate degree from the University of Pittsburgh, and a MBA from the Carnegie Mellon Tepper School of Business.

I appreciate your consideration, and ask you to act on this appointment as quickly as possible. Mr. Wilson will make himself available for review before the appropriate committee if members of Council wish to speak with him.

Sincerely,



Dan Onorato

## Robert J. Wilson

533 Arthur Street \* Pittsburgh, PA 15219 \* (412) 355-0260 \* robwilson@alumni.tepper.cmu.edu

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### EDUCATION

#### Carnegie Mellon Tepper School of Business

Pittsburgh, PA

Master of Business Administration (MBA)

May 2005

*Concentration: Finance & Accounting*

*Consortium for Graduate Study in Management Fellowship Recipient*

#### University of Pittsburgh

Pittsburgh, PA

Bachelor of Science in Industrial Engineering

April 2000

*Concentration: Information Systems*

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### PROFESSIONAL EXPERIENCE

#### Citigroup - Smith Barney

May 2005 - Present

*Financial Advisor*

Pittsburgh, PA

- **Analytical Skills** – Deliver comprehensive financial planning, asset and liability management, and investment advisory services to high net worth individuals and institutions.

#### National City Bank – NatCity Investments

June 2004 - August 2004

*Investment Banking Intern, Mergers and Acquisitions*

Cleveland, OH

- **Analytical Skills** - Researched industry trends and developments to aid in the identification of potential acquirers for sell-side clients. Provided valuation/strategic fit justification for buy-side clients.
- **Financial Modeling** - Developed firm valuations using discounted cash flow, comparable transactions, comparable public company analysis, and leveraged buyout (LBO) modeling techniques.

#### Merrill Lynch

March 2004 - May 2004

*Private Wealth Services Intern*

Pittsburgh, PA

- **Client Services** - Assisted wealth management advisor in the development of financial, estate, tax, and retirement plans for high net worth individuals and institutions.

#### Deloitte Consulting

June 2000 - June 2003

*Consultant*

Various Locations

- **Project Management** - Worked with client functional leads, project managers, and other Deloitte staff to develop business requirements and design major enhancements to State government welfare system. Presented complex design concepts to client to gain approval for release.
- **Leadership** - Managed 10 subcontracted developers in 7 different functional areas of application development, maintenance, and support.
- **Analytical Skills** - Conducted research resulting in system design modifications that reduced fatal errors by 90%. Created test plans to validate complex business requirements for software applications in the Financial Services and Public Sector industries.
- **International Project Management** - Selected as lead support analyst for Brussels, Belgium based European deployment of 200 user CRM application.

#### General Electric Transportation Systems

May 1998 - August 1998

*Quality Control Intern*

Erie, PA

- **Data Analysis** - Performed intensive statistical analyses as part of corporate SIX SIGMA initiative.

#### Solid State Measurements

May 1997 - August 1999

*Industrial Engineering Co-Op*

Pittsburgh, PA

- **Cost Reduction** - Designed and maintained an Access database for ongoing inventory reduction project that reduced redundant holdings by \$500,000.

#### Robert Wilson Painting T/A University Painters

January 1996 - August 1996

*Franchise Manager*

Pittsburgh, PA

- **Entrepreneurship** - Owned and operated exterior home painting franchise.

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### EXTRACURRICULAR ACTIVITIES

- *Training Director* and *On Air Personality*, WPTS 92.1 FM University of Pittsburgh Radio Station 97-2000

- *National Assistant Treasurer for Financial Control*, National Society of Black Engineers 2000-2002

- *Public Speaker, Personal Finance/Organizational/Motivational Workshops*

- *Community Service Organizer, Kappa Alpha Psi Fraternity, Inc.*