# Potato Garden Run Tax Increment Financing Plan

Findlay Township, Pennsylvania

Prepared By:
Redevelopment Authority of
Allegheny County
12 September 2006



### <u>Table of Contents</u>

| Executive Sum        | •   | 3      |
|----------------------|---|--------|
|                      | Financing Legislative Process                       | 6      |
| Introduction         | - Bassala amand Camanadian                          | 8      |
| _                    | n Development Corporation                           | 9<br>9 |
|                      | Proposed Development                                | 10     |
|                      | s of Proposed Development                           | 11     |
|                      | is of Proposed Development                          | 12     |
| •                    | osed Development<br>uction Period Impact            | 12     |
|                      | at Build Out  | 13     |
| Project Costs        | di bolia Coi  | 15     |
| •                    | to be Financed with TIF Proceeds                    | 15     |
|                      | Financing Components                                | 17     |
| (i)                  | TIF Amount  | 17     |
| (ii)                 | Pledged Parcel(s)                                   | 17     |
| (iii)                | Current Assessed Value                              | 17     |
| (iv)                 | Tax Base for Purpose of Increment Calculation       | 17     |
| (v)                  | Projected Assessed Value                            | 18     |
| (vi)                 | Pledged Revenue                                     | 18     |
| (vii)                | Provisions for TIF Proceeds and Project Savings     | 18     |
| (viii)               | Provisions for Insufficient TIF Revenues            | 18     |
| (ix)                 | Actual Tax Increment in Excess of Assumed Increment | 19     |
| (x)                  | Interest Earnings                                   | 19     |
| (xi)                 | Financial Details                                   | 19     |
| <b>Estimated Non</b> | •   | 20     |
| •                    | District, Existing Conditions & Plans               | 20     |
| Zoning and Pla       |   | 20     |
| Relocation Sta       |   | 20     |
| Date of TIF Dist     | rict Establishment                                  | 20     |
| Exhibit A:           | Boundary Description & Existing Conditions          |        |
| Exhibit B:           | Public Improvements                                 |        |
| Exhibit C:           | Proposed Commercial Development                     |        |
| Exhibit D:           | Projected Incremental Real Property Taxes           |        |
| Exhibit E:           | Tax Increment Financing Assumptions                 |        |
|                      | <u>List of Figures</u>                              |        |
| Figure 1             | Development Program                                 | 10     |
| Figure 2             | Private Development Costs                           | 10     |
| Figure 3             |   | 12     |
| Figure 4             |   | 13     |
| Figure 5             | •   | 13     |
| Figure 6             | ·   | 14     |
| Figure 7             |   | 15     |
| Figure 8             | <del>-</del>  | 18     |
| Figure 9             | Pledged Incremental Tax Revenue                     | 18     |

#### **Executive Summary**

#### 1. TIF District

The Potato Garden Run Tax Increment Financing District (TIF District) is approximately 550 acres located to the northeast of the intersection of US Route 22 and the Findlay Connector in the vicinity of the Pittsburgh International Airport. The TIF District is located in the Township of Findlay and is wholly within the West Allegheny School District and Allegheny County. Further, the TIF District is entirely within the Findlay/Airport Study Area, certified in need of redevelopment by the Redevelopment Authority of Allegheny County in April 2005 as a result of the Findlay/Airport Basic Conditions Report as illustrated in Exhibit A.

#### 2. Proposed Improvements Financed with TIF Proceeds

TIF proceeds are expected to be utilized to finance a portion of the Findlay Township Municipal Authority (FTMA) Potato Garden Run Sewer and Water Infrastructure Project (the Project). Public infrastructure improvements to be constructed by the FTMA include the extension of water and sewer trunk lines and a new 1.5 million water supply tower. The public improvements are illustrated in Exhibit B. Project costs to be funded with TIF proceeds include portions of administrative, engineering, construction and financing costs, including interest expense.

#### 3. Estimated Costs of Public Improvements

The Project proposes to construct over \$7.5 million of public sewer and water infrastructure.

| FTMA Potato Garden Run Project |             |
|--------------------------------|-------------|
| Administration & Engineering   | \$1,840,112 |
| Sewer Extension                | 2,120,594   |
| Water Supply System            | 3,439,294   |
| Financing Costs                | 162,500     |
| Total                          | \$7,562,500 |

#### 4. Proposed Development

The Project will facilitate the development of approximately 5 million square feet of mixed-use space. Planned uses include research and development (technology), light industrial, warehouse, flex and ancillary commercial (e.g. retail, lodging, restaurants). The proposed development within the TIF District will make immediate use of both the Project and the interchange constructed as part of the Findlay Connector portion of the Pennsylvania Turnpike's Southern Beltway.

#### 5. Estimated Costs of Proposed Development

The proposed development of the land serviced by the Project will attract private financing and equity sources for the acquisition of land, preparation of sites, construction of infrastructure, installation of utilities and construction of private sector buildings. The anticipated private investment within the TIF District is estimated at over \$ 330 million.

| Potato Garden Run TIF Project<br>Private Development Costs |               |
|--|---------------|
| Land   | \$12,127,843  |
| Site Preparation   | 9,224,450     |
| Infrastructure   | 5,245,338     |
| Utilities  | 2,588,500     |
| Building Construction                                      | 277,860,300   |
| Soft Costs   | 29,619,685    |
| Total  | \$336,666,116 |

#### 6. Current Assessed Value of TIF District

The current assessed value of property within the TIF District is estimated at \$9,095,885.

#### 7. Anticipated Assessed Value of TIF District

The anticipated assessed value of property within the TIF District is approximately \$226 million. This estimate is based on a Fair Market Value of the cumulative land and hard construction costs of buildings within the TIF District. [See Exhibit C]. The amount is further adjusted for purposes of this TIF Plan to be in line with comparable properties within the market.

#### 8. Proposed Term of TIF District

Twenty (20) years.

#### 9. Proposed Taxing Body Rate of Participation

The percentage of the incremental real property taxes pledged to the TIF Debt is equal to the following: County -75%, Township -75%, School District -75%.

#### 10. Net TIF Proceeds to be Made Available to the Project

Approximately \$2,800,000.00 will be available for construction of the Project.

#### 11. Estimated TIF District Creation Date

The TIF District will be created on the date of the approval and adoption of this Plan in accordance with the TIF Act, with an effective beginning date of approximately November 21, 2006.

#### 12. Estimated TIF Financing Date

Fourth Quarter, 2006.

## <u>Potato Garden Run</u>

### Tax Increment Financing Legislative Process

|  | Acting Body                      | Date          |
|--|----------------------------------|---------------|
| Resolution of Intent   | WASD                             | 2.15.2006     |
|  | Findlay Township                 | 2.2.2006      |
|  | County - 1 <sup>st</sup> Reading | 2.21.2006     |
|  | Committee                        | 2.28.2006     |
|  | 2 <sup>nd</sup> Reading          | 3.7.2006      |
| Inducement Resolution  | RAAC                             | 1.25.2006     |
|  |                                  |               |
| Certification of TIF District as Area  |                                  |               |
| in Need of Redevelopment   |                                  |               |
| Endorsement of Basic   | Local Planning                   | 3.22.2005     |
| Conditions Report  |                                  | <del>.</del>  |
| Approval of Basic  | Findlay Township                 | 4.4.2005      |
| Conditions Report  |                                  |               |
| Resolution Certifying Area in  | RAAC                             | 4.27.2005     |
| Need of Redevelopment  |                                  | <del></del> . |
|  |                                  |               |
| Adoption of TIF Plan   | RAAC                             | 9,12,2006     |
| Resolution to Participate  | WASD                             | 9.20.2006     |
|  | Findlay Township                 | 10.11.2006    |
| Notice of Public Hearing   | County Council                   | 9.15.2006     |
| 30 Days must pass before hearing can be held                                 |                                  |               |
|  |                                  |               |
| Public Hearing  Minimum of 3 weeks must pass before creation of TIF District | County Council                   | 10.18.2006    |
|  | O                                | 11.0.000      |
| Resolution Creating and Naming   | County – 1 <sup>st</sup> Reading | 11.8.2006     |
| TIF District, Approving the TIF  | Committee                        | 11.14.2006    |
| Plan and Agreeing to Participate   | Committee                        | 11.16.2006    |
|  | 2 <sup>nd</sup> Reading          | 11.21.2006    |
| Bond Issuance Resolution   | RAAC                             | 11.15.2006    |

# Tax Increment Financing Plan

#### Introduction

The Redevelopment Authority of Allegheny County (RAAC) has prepared the following Tax Increment Financing Plan (TIF Plan) that proposes to support a portion of the cost of the Findlay Township Municipal Authority (FTMA) Potato Garden Run Sewage and Water Infrastructure Project (the Project). The Potato Garden Run TIF District (TIF District) is approximately 550 acres located to the northeast of the intersection of US Route 22 and the Findlay Connector in the vicinity of the Pittsburgh International Airport (PIT). The TIF District is located in the Township of Findlay and is wholly within the West Allegheny School District and Allegheny County as illustrated in Exhibit A. Further, the TIF District is entirely within the Findlay/Airport Study Area, certified in need of redevelopment by the RAAC in February 2005 as a result of the Findlay/Airport Basic Conditions Report as illustrated in Exhibit A.

The entire Parkway West (I-279, US Routes 22/30 and PA Route 60) is to be integrated into the Interstate Highway System (under the I-376 designation). In November 2006, the six mile Findlay Connector portion of the Pennsylvania Turnpike's Southern Beltway will open. This highway will eventually join I-376 (PIT and the City of Pittsburgh) with I-79 and the future Mon/Fayette Expressway. Development sites in the PIT Corridor will offer direct access to both regional and national markets.

In September 2005, the Pennsylvania Commonwealth Financing Authority (CFA) approved a grant/loan package from the Water Supply and Wastewater Infrastructure program (PennWorks) for the Project. The PennWorks program was established to provide financial assistance for projects which construct, expand, or improve water and sewage infrastructure which are related to economic development. This funding commitment by the CFA included:

- \$2.1 million loan to FTMA
- \$2 million grant to FTMA
- \$2.8 million loan to RAAC (to be repaid using TIF proceeds pursuant to this plan)
- \$500,000 Pennsylvania Department of Community and Economic Development (DCED) Infrastructure Development Program (IDP) Grant to FTMA.

Public infrastructure constructed as part of this Project will facilitate the development of several industrial sites in the PIT Corridor and provide increased service to FTMA's existing customers.

PIT is a world class facility located roughly sixteen miles west of downtown Pittsburgh. A strategic asset for southwestern Pennsylvania, PIT is surrounded by thousands of acres of vacant land. The PIT Corridor represents a key development opportunity for Allegheny County. Unfortunately, the region has not been able to capitalize on this potential due in part to poor access and the limited availability of public sewer and water infrastructure. The ability to prepare accessible development-ready sites will provide an opportunity for the region to compete nationally for private investment. Public improvements provided via this Project will be utilized to develop such capacity at both the Imperial Land Corporation and Chapman Properties sites. Further, this infrastructure stands to benefit the Clinton Commerce Park and the Route 30 Commerce Park projects of the Airport Authority of Allegheny County (ACAA).

#### **Background on Development Corporation**

The FTMA is a public corporation of the Commonwealth of Pennsylvania, organized and existing under the Municipality Authorities Act of 1945. The FTMA was established to operate the water system located in Findlay Township, Allegheny County. Members of the Township Board of Supervisors appoint members to the FTMA Board of Directors, who have complete control of FTMA operations and administration. In 2003, the FTMA acquired the sewage system from the Township, and is now responsible for the operation of both services.

Imperial Land Corporation is a privately held company and the owner of approximately 5,500 acres of land in the Southwestern Pennsylvania region. With the construction of the Findlay Connector portion of the Southern Beltway project, approximately 1,000 acres of reclaimed mining property will be opened for development. The conceptual master plan for this property was created in 2004 identifying the capacity to accommodate significant industrial and commercial development. Imperial Land Corporation plans to market these sites nationally once plans are in place to bring sewer and water infrastructure to the property.

Founded in 1998, Chapman Properties is a diversified commercial property development and management company based in Pittsburgh, Pennsylvania. The Company owns and manages over two million square feet of industrial, office, retail and apartment properties in Pennsylvania, Connecticut, New York and California. Chapman Properties' mission is to conceive and develop quality business real estate that is profitable to its shareholders, investors and partners, while maintaining the highest standards of ethics and fairness in its dealings and contributing to the industry and communities in which it operates.

#### **Description of Proposed Development**

The FTMA is planning a four phased, \$24 million expansion to extend municipal water and sanitary sewer service to more then 4,500 developable acres surrounding PIT. The Potato Garden Run Project phase involves the construction of public infrastructure improvements including the extension of water and sewer trunk lines as well as a new 1.5 million gallon water supply tower. This public infrastructure investment will facilitate the development of approximately 550 acres of topographically favored land owned by Imperial Land Corporation and Chapman Properties immediately adjacent to the Findlay Connector. The water supply tower will also improve the system that supports developments at the Clinton Commerce Park and Route 30 Commerce Park projects of the ACAA.

In February 2006 Chapman Properties acquired 300 acres of formerly strip-mined land in Findlay Township from Imperial Land Corporation. The proposed Chapman Commerce Center will feature 2.5 million square feet of industrial, flex, office and ancillary commercial (e.g. retail, lodging, restaurants) space that will generate over \$115 million in private investment. The development plan includes shovel-ready sites up to 50 acres that can accommodate buildings from 20,000 to 1 million square feet. In addition, six office pad sites will be offered, including two 20 acre campus sites that face the Findlay Connector. The development will make immediate use of the Project as well as the interchange constructed as part of the Findlay Connector that will provide direct access to PIT, the City of Pittsburgh and the Southwestern Pennsylvania Region. Site work will commence by the first quarter of 2007, with the first

speculative and build to suit construction commencing shortly thereafter. Chapman plans to construct the first 80,000 to 100,000 square foot speculative building to be completed by mid 2008.

The remaining Imperial Land Corporation development site encompasses approximately 250 acres. The proposed development program includes approximately 2.6 million square feet of space that will generate over \$210 million in private investment. Planned uses include research and development (technology), light industrial, warehouse, flex and ancillary commercial (e.g. retail, lodging, restaurants) space. Approximately 10% of the site will be conserved as open space to protect valuable natural resources including vegetation on the site's slopes. Imperial Land Corporation plans to sell the property directly to specific users requiring large sites. While marketing efforts have gained momentum with the construction of the Findlay Connector, serious negotiations and site preparation cannot commence without the proposed sewer and water infrastructure.

Figure 1

| Potato Garden Run TIF Project<br>Development Program (SF) | Chapman            |               | <i>m</i>  |
|---|--------------------|---------------|-----------|
|   | Commerce<br>Center | Imperial Land | Total     |
| Industrial (Warehouse, R & D, Flex)                       | 2,200,000          | 2,132,200     | 4,332,200 |
| Office  | 200,000            | 310,000       | 510,000   |
| Ancillary Commercial                                      | 175,000            | 164,000       | 339,000   |
| Total   | 2,575,000          | 2,606,200     | 5,181,200 |

#### **Estimated Costs of Proposed Development**

The proposed development of the land serviced by the Project will attract private financing and equity sources for the acquisition of land, preparation of sites, construction of infrastructure, installation of utilities and construction of private sector buildings. The anticipated private investment within the TIF District is estimated at over \$ 330 million as illustrated in the table below. A full summary of the planned private commercial development is attached as Exhibit C.

Figure 2

| Potato Garden Run TIF Project<br>Private Development Costs | Figure 2                      |               |               |
|--|-------------------------------|---------------|---------------|
| Tivate Development Costs                                   | Chapman<br>Commerce<br>Center | Imperial Land | Total         |
| Land   | 6,624,752                     | 5,503,091     | \$12,127,843  |
| Site Preparation   | 3,800,000                     | 5,424,450     | 9,224,450     |
| Infrastructure   | 2,079,438                     | 3,165,900     | 5,245,338     |
| Utilities  | 973,500                       | 1,615,000     | 2,588,500     |
| Building Construction                                      | 95,740,500                    | 182,119,800   | 277,860,300   |
| Soft Costs   | 10,387,170                    | 19,232,515    | 29,619,685    |
| Total  | 119,605,210                   | 217,060,906   | \$336,666,116 |

#### Market Analysis of Proposed Development

The Project will facilitate the development of research and development (technology), light industrial, warehouse, flex and ancillary commercial (e.g. retail, lodging, restaurants) space that will provide a high quality, large-scale, mixed use development opportunity in a region with a limited inventory of Class A, type development. Furthermore, the sites serviced by the Project are located on the newly constructed Findlay Connector and will provide businesses within the sites with direct and easy access to regional and national markets (via PIT). Because of the airport-CBD linkage, this area west of the City of Pittsburgh continues to generate high demand for space.

The development serviced by the Project will help make the Pittsburgh regional industrial market more competitive, for example, by providing new Class A space in a market with a very limited amount of true high quality product. This lack of high quality, Class A industrial alternatives in the Pittsburgh market hinders the area's competitiveness in attracting businesses. The scale of this development allows the construction of large industrial facilities, and local real estate sources forecast heavy demand as larger installations are constructed. In addition, sites within the TIF District will offer the opportunity for fee-simple purchases of large properties for industrial development in a region where owner-occupied buildings are limited. Development of these sites presents one of very few opportunities in the Parkway West/PIT Corridor to offer large industrial scale space on a fee-simple basis.

In terms of the office market, the Findlay Connector will increase the desirability of the Parkway West/PIT Corridor submarket and support increased demand for office space in the proposed TIF District. These sites offer an opportunity to create new, flexible Class A office space in one of the most accessible locations in the region. As the regional economy improves and demand for office space increases, the most desirable office products are well-located properties that feature flexible floor plates to accommodate changing tenant requirements and tech company needs. The land serviced by the Project offers an opportunity to locate high quality space with easy access and availability of parking (when compared to the CBD).

The support commercial components of these sites, which include retail, restaurants, and lodging space, will be supported by the 7,500 new jobs created on site (at full build out). Support commercial uses will benefit from both the proximity of the sites to the airport and the location of these sites along the Findlay Connector at the intersection of US Route 22 and subsequent increases in traffic. The proximity of the sites within the proposed TIF District to the airport will, likewise, generate increased demand for lodging. Further, these sites have excellent access to the regional transportation network. This will also generate demand for lodging and retail.

i Contains excerpts from FTMA Potato Garden Run Sewer and Water Infrastructure Project Market Impact and Development Impact Analysis prepared for the Redevelopment Authority of Allegheny County by Basile Baumann Prost & Associates, Inc (July 2006).

#### Impact of Proposed Development<sup>ii</sup>

Development at the Imperial Land Corporation and Chapman Properties sites serviced by the Project will produce many direct and indirect benefits to the local communities within the PIT Corridor and the entire Southwestern Pennsylvania region. Currently, this vacant property does not generate substantial economic or fiscal benefits to the Commonwealth, County, Township, School District or other jurisdictions. The improvement of these sites for development of approximately 5 million square feet of buildings will generate new jobs and increased tax revenues. The addition of high quality research and development (technology), light industrial, warehouse, flex and ancillary commercial (e.g. retail, lodging, restaurants) space within the TIF District will also enhance the region's vitality and competitiveness for business location and relocation.

#### **Construction Period Impact**

During the construction period of the planned development of land serviced by the FTMA Potato Garden Run Project, a variety of new economic opportunities will be created. The construction will create 1,413 direct on-site jobs with an aggregate payroll of \$60 million. Furthermore, these direct jobs will create 1,233 additional indirect, or spin-off, jobs off-site with an aggregate payroll of \$45.9 million. Direct consumer expenditures will total roughly \$50.7 million and an estimated \$106.4 million in material purchases will be made in the Pittsburgh region.

|  | Figure 3      |              |               |
|--|---------------|--------------|---------------|
| Potato Garden Run TIF Project<br>Economic Impacts<br>Construction Period (2006S) |               |              |               |
|  | Direct        | Indirect     | Total         |
| Jobs (FTE)   | 1,413         | 1,233        | 2,646         |
| Payroll  | \$59,437,088  | \$45,873,545 | \$105,310,633 |
| Material Purchases (regional)  | \$106,424,870 |              | \$106,424,870 |
| Consumer Expenditures  | \$50,791,132  |              | \$50,791,132  |

The related fiscal impact of construction will be approximately \$12.7 million in tax revenue to the Commonwealth, Allegheny County, Findlay Township, West Allegheny School District and other local jurisdictions. This includes \$2.9 million in income tax from construction workers, \$6.6 million in sales tax of materials purchases made in the Commonwealth, \$2.5 million in spin-off sales tax revenue, \$777,000 in building permit fees and \$17,700 in emergency and municipal tax (EMT) revenue. The Commonwealth will receive approximately \$10.5 million in tax revenue and Allegheny County will receive \$742,000 in tax revenue. Findlay Township will receive approximately \$794,000 in tax revenue. The West Allegheny School District will receive \$16,400 in tax revenue. Other jurisdictions in the Pittsburgh region will receive approximately \$710,000 in tax revenue.

ii Contains excerpts from FTMA Potato Garden Run Sewer and Water Infrastructure Project Market Impact and Development Impact Analysis prepared for the Redevelopment Authority of Allegheny County by Basile Baumann Prost & Associates, Inc (July 2006).

Figure 4

| <u></u>  |                   | rıg                 | ure 4               |   |                              |              |
|--|-------------------|---------------------|---------------------|---|------------------------------|--------------|
| Potato Garden Run<br>TIF Project<br>Fiscal Impacts<br>Construction Period<br>(2006S) | Common-<br>wealth | Allegheny<br>County | Findlay<br>Township | West<br>Allegheny<br>School<br>District | Other Local<br>Jurisdictions | TOTAL        |
| Income Tax   | \$2,169,149       |                     | \$9,297             | \$9,297                                 | \$706,563                    | \$2,894,307  |
| Emergency and Municipal Tax  |                   |                     | \$7,111             | \$7,111                                 | \$3,515                      | \$17,738     |
| Direct Sales Tax   | \$6,066,218       | \$532,124           |                     |   |                              | \$6,598,342  |
| Indirect Sales Tax   | \$2,246,072       | \$210,639           |                     |   |                              | \$2,456,711  |
| Building Permit Fees   |                   |                     | \$777,150           |   |                              | \$777,150    |
| TOTAL  | \$10,481,439      | \$742,763           | \$793,558           | \$16,408                                | \$710,078                    | \$12,744,247 |

#### Impact at Build Out

Once construction is complete and market absorbed, development within the proposed TIF District will create 7,500 direct on-site jobs with an aggregate annual payroll of \$302 million. Furthermore, the Project will facilitate development that will create an additional 6,300 indirect, or spin-off, jobs off-site as a result of expenditures made by the development's employees. These indirect jobs will have an aggregate annual payroll of \$246 million. The wages and salaries of development employees will annually generate \$258 million in consumer expenditures. These developments will also create a total of \$42.8 million in direct retail sales on-site.

Figure 5 Potato Garden Run TIF Project **Economic Impact** At Build Out (2006S) Total Indirect Direct 13,861 7,499 6,362 Jobs (FTE) \$246,328,031 \$548,653,311 \$302,325,179 Payroll \$257,798,812 \$257,798,812 Consumer Expenditures \$42,750,000 \$42,750,000 Retail Sales (on-site)

The related fiscal impact during annual operations at build out will be \$41 million in tax revenue to the Commonwealth, Allegheny County, Findlay Township, West Allegheny School District and other local jurisdictions. This includes \$11.8 million in income tax from development employees, \$12.3 million in real property tax, \$2.6 million in spin-off sales tax revenue, \$913,000 in corporate franchise taxes, \$590,000 in hotel occupancy tax and \$73,000 in emergency and municipal taxes. At build out, the Commonwealth will receive \$23.7 million in tax revenue and County will receive \$4.1 million in tax revenue. Findlay Township will receive \$890,000 in tax revenue and the West Allegheny School District will receive \$9.4 million in tax revenue. Other jurisdictions in the region will receive approximately \$2.9 million in tax revenue during annual operations at build out.

Figure 6

|  |                   |                     | guico               | -                                       |                                  |              |
|--|-------------------|---------------------|---------------------|---|----------------------------------|--------------|
| Potato Garden Run<br>TIF Project<br>Fiscal Impacts<br>At Build Out (20068) | Common-<br>wealth | Allegheny<br>County | Findlay<br>Township | West<br>Allegheny<br>School<br>District | Other Local<br>Jurisdiction<br>s | TOTAL        |
| Income Tax   | \$8,817,317       |                     | \$37,791            | \$37,791                                | \$2,872,090                      | \$11,761,988 |
| Emergency and<br>Municipal Tax   |                   |                     | \$937               | \$937                                   | \$71,242                         | \$73,117     |
| Real Property Tax  |                   | \$2,045,626         | \$850,527           | \$9,377,601                             |                                  | \$12,273,753 |
| Direct Sales Tax<br>Indirect Sales Tax (off-                               | \$2,241,680       | \$373,613           |                     |   |                                  | \$2,615,293  |
| site)  | \$11,767247       | \$1,113,383         |                     |   |                                  | \$12,881,085 |
| Hotel Occupancy Tax  |                   | \$590,205           |                     |   |                                  | \$590,205    |
| Corporate Franchise Tax  | \$913,786         |                     |                     |   |                                  | \$913,786    |
| TOTAL  | \$23,740,029      | \$4,123,283         | \$889,255           | \$9,416,329                             | \$2,943,333                      | \$41,112,228 |

#### **Project Costs**

Following is an itemized list of all project costs for the construction of the Project. These costs will be funded through a grant and loan funding package from the Pennsylvania CFA's PennWorks program and an IDP grant from the DCED. TIF proceeds are expected to be utilized repay a portion of the PennWorks debt (TIF Debt) incurred to construct a portion of the project.

Figure 7

| Potato Garden Run TIF<br>Project Costs   |           |           |                    |                    |         |  |
|--|-----------|-----------|--------------------|--------------------|---------|--|
| T Toject Gosts                           |           |           | Sources of Funds   |                    |         |  |
| Administration and<br>Engineering        | Total     | TIF       | PennWorks<br>Loan* | PennWorks<br>Grant | IDP     |  |
| Survey                                   | 145,000   | 45,000    |                    | 100,000            |         |  |
| Preliminary Engineering                  | 530,037   |           |                    | 530,037            |         |  |
| Easements and Rights-of-Way              | 100,000   |           |                    | 100,000            |         |  |
| Engineering, Legal & Administrative      | 1,065,075 | 576,296   |                    | 488,779            |         |  |
| Sub Total                                | 1,840,112 | 621,296   |                    | 1,218,816          |         |  |
| Construction                             |           |           |                    |                    |         |  |
| Sewer Line Extension<br>(19,100 ft)      | 1,530,800 | 266,305   | 1,264,495          |                    |         |  |
| Manholes                                 | 90,000    | 25,000    | 65,000             | -                  |         |  |
| Water Line Extension<br>(14,500 ft)      | 1,989,500 | 1,500,000 | 489,500            |                    |         |  |
| Water Supply Tower (1.5 million gallons) | 700,000   |           |                    | 260,215            | 439,785 |  |
| Water Tank Foundation                    | 250,000   |           |                    | 250,000            |         |  |
| Contingency                              | 999,588   | 387,399   | 281,005            | 270,969            | 60,215  |  |
| Sub Total                                | 5,559,888 | 2,178,704 | 2,100,000          | 781,184            | 500,000 |  |
| Financing Costs                          |           |           |                    | -                  |         |  |
| RAAC Fees                                | 114,200   | 114,200   |                    |                    |         |  |
| Other Financing Costs                    | 48,300    | 48,300    |                    |                    |         |  |
| Sub Total                                | 162,500   | 162,500   |                    |                    |         |  |
| Total                                    | 7,562,500 | 2,962,500 | 2,100,000          | 2,000,000          | 500,000 |  |

<sup>\*</sup>Additional \$2,100,000 loan from CFA to be financed and guaranteed by FTMA Denotes estimates – To be financed through RAAC Economic Development Fund loan

#### Improvements to be Financed with TIF Proceeds

Of the cost shown above, approximately \$2,962,500 of infrastructure construction, engineering and financing costs are to be repaid using proceeds from pledged tax increments pursuant to this TIF Plan.

The following is an explanation of each of the estimated costs:

<u>Administration & Engineering</u> – services for both the proposed sewer and water infrastructure to be constructed

<u>Sewer Extension to Burgettstown Road</u> – including approximately 19,100 feet of sewer line to provide service to and through the development sites, manholes and the purchase of easements and rights-of-way

<u>Basic Water Supply System</u> – including extension of approximately 14,500 feet of water line to provide service from tank to and through the development site

Other Hard Costs – including the construction contingency associated with the public improvements

<u>RAAC Fees</u> – including RAAC fees (one time & annual), legal costs and TIF Plan preparation fee

Other Financing Costs – including cost of Market Analysis & Development Impact Study, Trustee administrative fees and one time initiation fee, and legal and accounting costs associated with setting up the TIF District and executing the necessary financings for the project

#### **Tax Increment Financing Components**

#### (i) TIF Amount

TIF proceeds to be used to fund the public improvements and issuance costs necessary for the Project are estimated to be \$2,962,500. RAAC anticipates principal and interest payments will be deferred. Financing assumptions can be referenced in Exhibit E.

#### (ii) Pledged Parcel(s)

The pledged parcels include the property within the boundary identified on the Site Plan included in Exhibit A. These parcels, including any publicly dedicated rights-of-way, are not subdivided, but will be demarcated in accordance with sales agreements as taxable real estate (or tax exempt public rights-of-way) with Allegheny County Property Assessment, Appeals and Review. The total TIF District consists of approximately 550 acres.

#### (iii) Current Assessed Value

The current assessed value of the TIF District is estimated at \$9,905,885<sup>iii</sup>.

#### (iv) Tax Base for Purpose of Increment Calculation

Subject to the provision of the Tax Increment Financing Act (53 P.S. 6930.1 et. seq.), the taxable market value of the Pledged Parcels as of the date of the creation of the TIF District will be used as the "base" for calculating the real estate tax increment. The current tax base for the three taxing bodies is:

| West Allegheny School District | \$195,562 |
|--------------------------------|-----------|
| Findlay Township               | 17,737    |
| Allegheny County               | 42,660    |
| Total                          | \$255,959 |

This base is calculated using the following millage rates:

West Allegheny School District – 21.5 Findlay Township – 1.95 Allegheny County – 4.69

The tax base, total tax increment and estimate of pledged taxes are illustrated in Exhibit D.

iii Estimated assessment is based upon assumed value of the land within the TIF District & adjusted by market comparison values (75%)

#### (v) Projected Assessed Value

Upon completion, the future assessed value of the TIF District is anticipated to exceed \$226 million. The estimated aggregate assessed value of the TIF District through the year 2026 is attached as Exhibit D. The chart also illustrates the projected real estate tax revenues to be generated by the development through year 2026.

#### (vi) Pledged Revenue

A percentage of real property taxes collected in the TIF District in excess of the base real property taxes are pledged to repayment of the TIF Debt. The percentage of the incremental real property taxes pledged to the TIF is equal to the following: County -75%, Township -75%, School District -75%.

Figure 8
Estimated Real Estate Taxes After Development (based on current millage)

|                                   | Base    | Increment | Total     |
|-----------------------------------|---------|-----------|-----------|
| West Allegheny<br>School District | 195,562 | 4,676,059 | 4,871,620 |
| Findlay Township                  | 17,737  | 424,108   | 441,845   |
| Allegheny County                  | 42,660  | 1,020,033 | 1,062,693 |
| Total                             | 255,958 | 6,120,200 | 6,376,158 |

Figure 9
Pledged Incremental Tax Revenue

|                                   | 1.10      | abou morementar yar restores |         |           |
|-----------------------------------|-----------|------------------------------|---------|-----------|
|                                   | TIF (75%) | Taxing Bodies (25%)          | Base    | Total     |
| West Allegheny<br>School District | 3,507,044 | 1,169,015                    | 195,562 | 4,871,620 |
| Findlay Township                  | 318,081   | 106,027                      | 17,737  | 441,845   |
| Allegheny County                  | 765,025   | 255,008                      | 42,660  | 1,062,693 |
| Total                             | 4,590,150 | 1,530,050                    | 255,958 | 6,376,158 |

#### (vii) Provisions for TIF Proceeds and Project Savings

Any TIF proceeds remaining after funding the public improvements will be used to prepay the principle of the TIF Debt. All project costs will be monitored to ensure that any project savings will be applied in this manner. The RAAC does not anticipate TIF proceeds will exceed the cost of the project.

#### (viii) Provisions for Insufficient TIF Revenues

In order to ensure repayment of the TIF Debt associated with the TIF financing, the Imperial Land Corporation is guaranteeing payment of the amount required for debt service and related costs to the extent the pledged increment is insufficient. If at any time during the term of the TIF District real estate taxes are replaced, in whole or in part, by other taxes imposed by any Taxing Body or other sources of funding, all of the TIF Parties agree to use their best efforts to amend the TIF Plan and the Cooperation Agreement with respect to taxes and amounts pledged

as TIF Revenues in order to continue to provide sufficient amounts to pay debt service on the TIF Debt.

#### (ix) Actual Tax Increment in Excess of Assumed Increment

Any increase in tax revenues from any parcels in the District, attributable solely to an increase in assessed value over and above that determined necessary to pay debt service on the TIF Debt will be used for the project to prepay the principle of the TIF debt. Any increases in tax revenue from any parcels in the TIF District, attributable to increased millage above the current millage by any of the taxing bodies, will be distributed to the Taxing Body that increased the millage rate.

#### (x) Interest Earnings

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No interest earnings are anticipated for this financing. FTMA will draw down the TIF debt as project costs are anticipated or incurred.

#### (xi) Financial Details

The TIF Analysis, intended to describe the expected financing, is attached as Exhibit E. It is expected that the TIF District will be created in the fourth quarter of 2006 to be effective approximately November 21, 2006. The TIF financing for the public infrastructure will come from the CFA PennWorks loan, drawn down as costs are incurred and from a loan through the RAAC Economic Development Fund which will be drawn down at closing.

The specific terms and structure of the TIF financing will be determined at the time of financing. However, it is contemplated that the TIF Debt will have a maturity of 20 years with principal and interest payments deferred until the earlier of:

- a) 4 years from the PennWorks loan closing date; or
- b) the development of 50 acres of the 550 acres within the TIF District, where development means there are building constructed on at least 50 acres of land.

Exhibit E illustrates the financing assumptions and cash flow. The various assumptions associated with the financing are the best that are currently available. Some of these assumptions may change, including the terms of repayment on the TIF Debt, the timing of credit, and/or other financial structures.

#### **Estimated Non Project Costs**

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Financing costs associated with the Project may include the following:

Basic Conditions Report
Market Analysis & Development Impact Study
TIF Plan preparation fee
RAAC fee – One time & annual fee
Trustee fee – One time fee, annual fee & expenses
Counsel fees & expenses

#### Maps of the TIF District, Existing Conditions, & Plans

The maps in Exhibit A illustrate the boundaries of the TIF District as well as the existing uses and conditions illustrated in the Basic Conditions Report of the Airport Study Area (February 2005). Preliminary plans for the new infrastructure that is proposed are included in Exhibit B. Renderings presented in Exhibit C illustrate the proposed development program for both the Chapman Commerce Center and the property owned by Imperial Land Corporation.

#### **Zoning and Planning Issues**

The underlying zoning classification for the project is Business Park and Light Industrial. The project has received development approval from Findlay Township. The Planning Division of Allegheny County Economic Development has also reviewed all site plans.

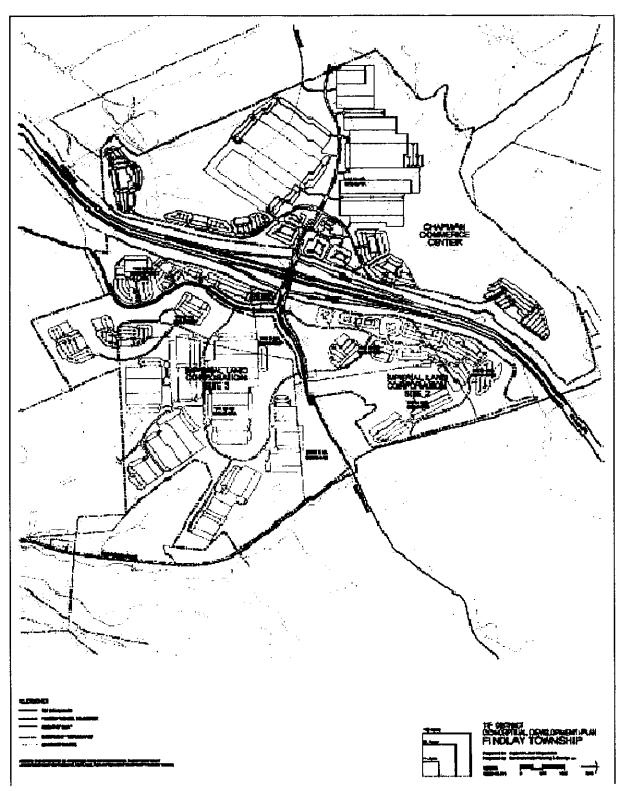
#### **Relocation Statement**

The TIF Plan will not include any relocation of residents or businesses.

#### Date of TIF District Establishment

The TIF District will be created on the date of the approval and adoption of this TIF Plan in accordance with the TIF Act, with an effective beginning date of approximately November 21, 2006.

## Exhibit A - District Boundary (Page 1 of 3)



The pledged parcel described in Exhibit A is a newly subdivided property that will be issued a lot & block number by the County of Allegheny Office of Property Assessment in early 2007.

Exhibit A (Page 2 of 3)
Potato Garden Run TIF Plan
TIF District Legal Description

All that certain parcel of land situate in the Township of Findlay, County of Allegheny and Commonwealth of Pennsylvania, bounded and described as follows:

BEGINNING at a point on the easterly line of the parcel herein described common with the westerly legal right-of-way line for limited access of Pennsylvania Turnpike Commission Southern Beltway Section 54C, a.k.a. Findlay Connector, said point being North 33°00'31" West, 378.23 feet from centerline station 255+16.30; thence from said point of beginning along the southerly line of lands of Point Park Rod and Gun Club South 33°00'31" East, 820.44 feet to a point in Potato Garden Road; thence continuing along the southerly line of said lands of Point Park Rod and Gun Club the following five courses: North 80°59'29" East, 745.80 feet; South 07°29'29" West, 221.10 feet; South 37°59'29" West, 198.00 feet; South 18°14'29" West, 221.10 feet; and South 69°14'29" West, 387.06 feet to State Route 3071, a.k.a. Potato Garden Road; thence along Potato Garden Road the following two courses: South 20°01'35 East, 61.85 feet; and South 17°46'26" East, 1533.35 feet; thence leaving Potato Garden Road along lands of Morris the following courses: South 60°13'07" West, 488.83 feet; North 31°48'28" West, 365.84 feet; South 66°31'57" West, 67.51 feet; South 06°36'01" East, 134.57 feet; South 77°30'56" West, 103.21 feet; South 36°48'53" West, 228.30 feet; and South 09°34'53" East, 594.69 feet to Burgettstown Road; thence along Burgettstown Road the following courses: North 68°37'38" East, 148.87 feet; North 62°10'26" East, 156.99 feet and North 61°36'19" East, 919.56 feet; thence leaving Burgettstown Road along lands of Imperial Land Corporation and Potato Garden Road South 40°41'51" East, 1023.00 feet; thence continuing along Potato Garden Road South 38°12'13" East, 1024.15 feet; thence leaving Potato Garden Road along lands of Imperial Land Corporation the following courses: South 58°06'03" West, 347.55 feet; South 45°29'38" East, 407.84 feet; South 06°15'06" West, 455.86 feet; North 60°53'43" West, 1190.62 feet; South 69°13'25" West, 288.62 feet; South 25°03'58" West, 150.05 feet; South 39°09'13" East, 1017.49 feet; South 53°51'35" East, 286.03 feet; and South 89°51'53" West, 2335.33 feet to other lands of Imperial Land Corporation; thence along other lands of Imperial Land Corporation South 26°19'18" East, 775.69 feet to lands now or formerly of Arthur Aloe recorded in Deed Book Volume 4843 page 741 being Tax Parcel No. 9910-X-306; thence along said lands now or formerly Arthur Aloe the following three courses: South 63°40'42" West, 1149.20; North 21°20'18" West, 1120.60 feet to a point on the northerly side of Burgettstown Road; thence leaving Burgettstown Road South 70°09'42" West, 707.19 feet to the westerly line of lands now or formerly of John R. Staub recorded in Washington County Recorder of Deeds office at Instrument No. 199622409, being Washington County Tax Parcel No. 55-8-7; thence along said lands now or formerly of Staub the following two courses: North 19°27'42" East, 310.97 feet; and crossing Southern Beltway Section 54C South 85°43'42" West, 1486.35 feet

(passing through Southern Beltway centerline station 325+05.60) to the southeast corner of the Staub Plan of Lots recorded in Plan Book Volume 185 page 7; thence along said line of the Staub Plan the following two courses: North 35°33'18" West, 437.65 feet; North 52°52'59" East, 138.53 feet; thence along the Staub Plan of Lots and Site No. I Parcel in the Imperial Land Corporation Plan No. 1 recorded in Plan Book Volume 253 page 195 North 26°33'18" West, 2871.56 feet; thence along the westerly line of said Site No. I Parcel the following courses: North 25°03'23" West, 815.18 feet; North 51°46'23" East, 988.39 feet; North 13°13'38" West, 149.55 feet; North 54°38'24" West, 185.16 feet; North 42°16'17" West, 178.99 feet; North 75°17'03" West, 71.39 feet; North 55°12'06" West, 40.56 feet; North 16°54'53" East, 18.18 feet; North 79°21'33" East, 28.96 feet; South 82°07'37" East, 80.25 feet; South 67°03'30" East, 79.69 feet; South 56°36'50" East, 78.01 feet; South 80°28'48" East, 266.07 feet; North 77°52'10" East, 237.70 feet; North 50°24'09" East, 194.89 feet; North 14°54'10" West, 236.55 feet; South 71°00'46" East, 708.81 feet; and North 70°13'55" East, 559.66 feet; North 45°09'57" East, 1060.34 feet; North 59°29'29" East, 2029.50 feet to the southerly line of lands of Tod Joseph Heidler being Tax Parcel No. 9910-x-1638; thence along said line of Joseph Heidler South 33°00'31" East, 408.81 feet to the point of beginning.

Having an area of 765.4 acres\*.

<sup>\*</sup> Legal description includes the right of way donated to the Turnpike Commission for the Findlay Connector Project.

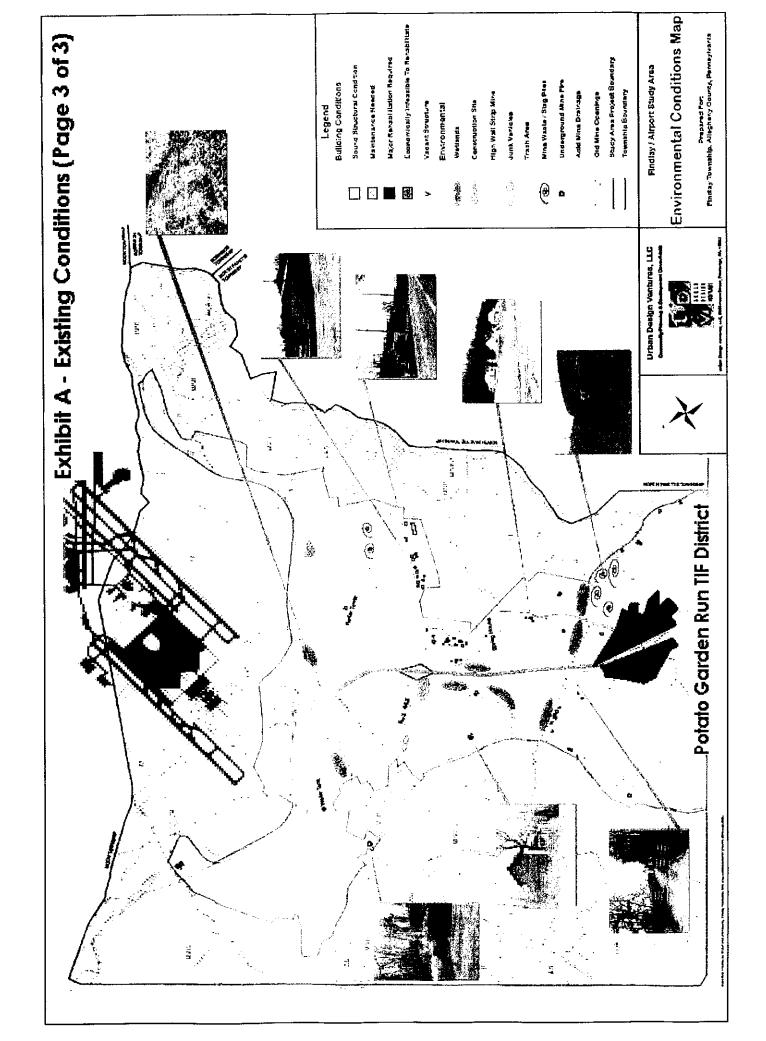
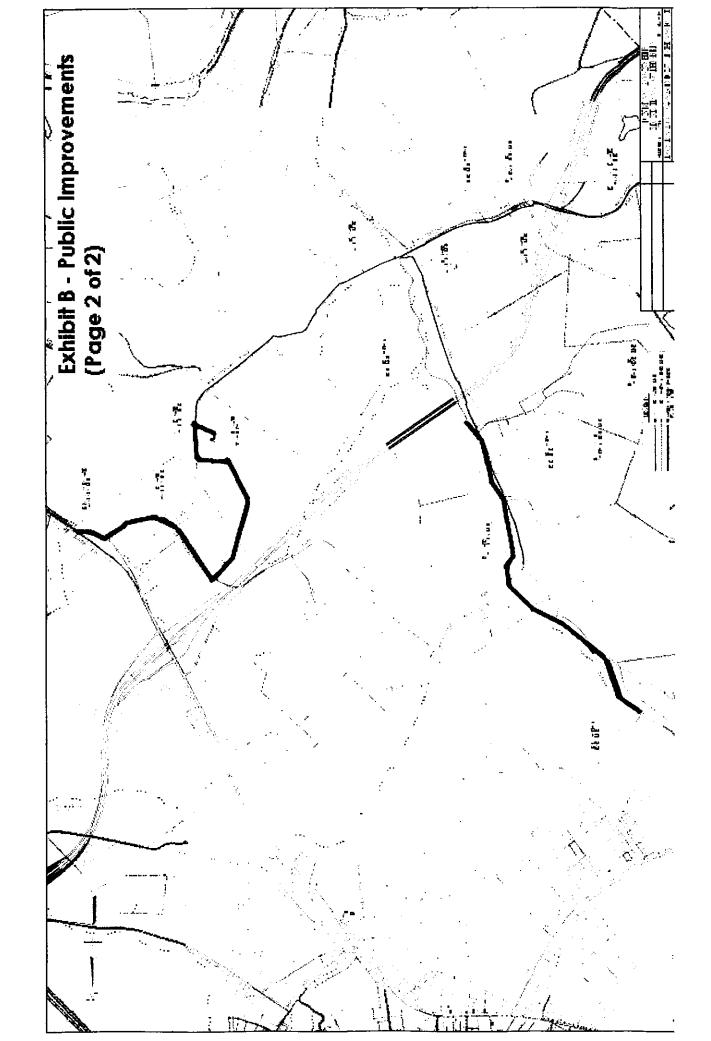


Exhibit B (Page 1 of 2)
Potato Garden Run TIF Plan
Use of TIF Proceeds

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| Activity                      | Detail   | Estimated Cost               |
|-------------------------------|--|------------------------------|
| Administration & Engineering  | Survey, Engineering, Legal & Administrative                        | \$621,296                    |
| Construction                  | Sewer Extension<br>Manholes  | 266,305<br>25,000            |
|                               | Water Extension<br>Contingency                                     | 1,500,000<br>387,399         |
| Financing Costs               | RAAC Fees<br>Other Financing Costs<br>Interest Payment on TIF Debt | 114,200<br>48,300<br>594,390 |
| Total TIF Proceeds to be Used |  | 3,556,890                    |



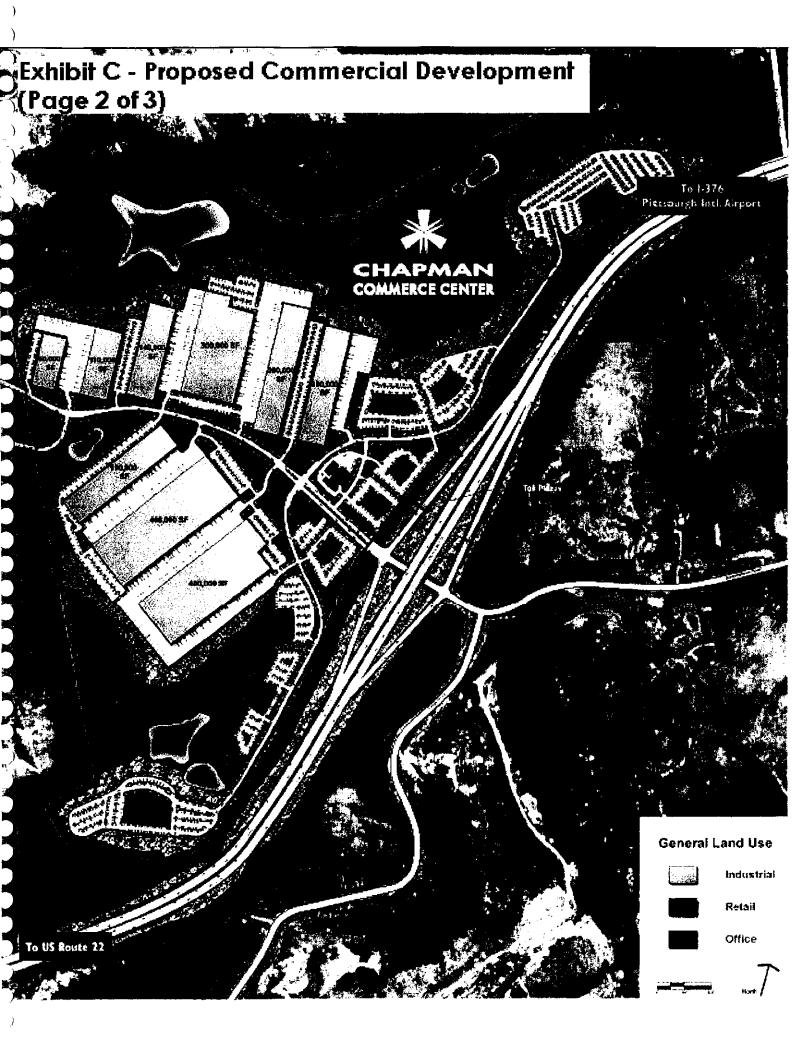


Exhibit C (Page 3 of 3)
Potato Garden Run TIF Plan
Private Development Summary

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|  |           |                    |         |                    | Adjusted Land              | Site<br>Preparation,       |            |                              |
|--|-----------|--------------------|---------|--------------------|----------------------------|----------------------------|------------|------------------------------|
| Square Assumed Land<br>Acres Footage Value |           | Assumed I<br>Value | puer    | Hard<br>Investment | Value & Hard<br>Investment | Infrastructure & Utilities | Soft Cost  | Total Private<br>Development |
|  |           |                    |         | 1                  | •                          | 3,399,496                  | 339,950    | 3,739,445                    |
| 1.0 100,000 28                             |           |                    | 286,957 | 4,165,500          | 4,452,457                  | 1,992,919                  | 615,842    | 7,061,218                    |
| 1.9 276,333 83;                            |           |                    | 832,175 | 15,833,333         | 16,665,508                 | 2,192,311                  | 1,802,564  | 20,660,383                   |
| 31.9 276,333 832                           | 276,333   |                    | 832,175 | 15,833,333         | 16,665,508                 | 628,113                    | 1,646,145  | 18,939,765                   |
| 31.9 276,333 832                           | 276,333   |                    | 832,175 | 15,833,333         | 16,665,508                 | 604,750                    | 1,643,808  | 18,914,066                   |
| 22.0 200,000 573,914                       | 200,000   |                    | 914     | 8,325,000          | 8,898,914                  | 1,106,567                  | 943,157    | 10,948,638                   |
| 22.0 200,000 573,914                       | 200,000   |                    | 914     | 8,325,000          | 8,898,914                  | 1,106,567                  | 943,157    | 10,948,638                   |
| 42.7 546,667 1,113,91                      | 546,667   |                    | 914     | 29,681,667         | 30,795,581                 | 1,106,567                  | 3,078,823  | 34,980,971                   |
| 42.7 546,667 1,113,914                     | 546,667   |                    | 114     | 29,681,667         | 30,795,581                 | •                          | 2,968,167  | 33,763,748                   |
| 42.7 546,667 1,113,914                     | 546,667   |                    | 14      | 29,681,667         | 30,795,581                 | •                          | 2,968,167  | 33,763,748                   |
| 22.0 200,000 573,914                       | 200,000   |                    | 14      | 8,325,000          | 8,898,914                  | 943,150                    | 926,815    | 10,768,879                   |
| 22.0 200,000 573,914                       | 200,000   | _                  | 14      | 8,325,000          | 8,898,914                  | 943,150                    | 926,815    | 10,768,879                   |
| 46.0 593,333 1,200,002                     | 593,333   |                    | 02      | 31,675,000         | 32,875,002                 | 943,150                    | 3,261,815  | 37,079,967                   |
| 24.0 393,333 626,088                       | 393,333   |                    | 88      | 23,350,000         | 23,976,088                 |                            | 2,397,609  | 26,373,697                   |
| 25.0 393,333 652,175                       | 393,333   |                    | 75      | 23,350,000         | 24,002,175                 |                            | 2,400,218  | 26,402,393                   |
|  |           | •                  |         | •                  | •                          | 697,183                    | 69,718     | 766,901                      |
| •  | •         |                    |         | •                  | •                          | 697,183                    | 69,718     | 766,901                      |
| 15.7 	 123,067 	 409,566                   | 123,067   |                    | 999     | 8,491,600          | 8,901,166                  | 697,183                    | 918,878    | 10,517,227                   |
| 15.7 123,067 409,566                       | 123,067   |                    | 999     | 8,491,600          | 8,901,166                  | •                          | 849,160    | 9,750,326                    |
| 15.7 123,067 409,566                       | 123,067   |                    | 999     | 8,491,600          | 8,901,166                  | •                          | 849,160    | 9,750,326                    |
| 464.9 5,118,200 12,127,843                 | 5,118,200 |                    | 343     | 277,860,300        | 289,988,143                | 17,058,288                 | 29,619,685 | 336,666,116                  |

Exhibit D (Page 1 of 2) Potato Garden Run TIF Plan Tax Increments

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| Projected Real Estate Taxes<br>West                         |
|---|
| Allegheny<br>Findlav School Alleghenv                       |
| District  |
| 21.5  |
| 17,737 195,562 42,660                                       |
| 267,357   |
| 48,622 536,089 116,942                                      |
| 804,820   |
| 97,369 1,073,551 234,184                                    |
| 110,383 1,217,046 265,486                                   |
| 123,398 1,360,541 296,788                                   |
| 168,436 1,857,120 405,111                                   |
| 213,475 2,353,699 513,435                                   |
| 2,850,278   |
|   |
| 3,137,268   |
|   |
| 367,688 4,053,991 884,336                                   |
| 402,791 4,441,026 968,763                                   |
| 402,791 4,441,026 968,763                                   |
| 4,441,026   |
| 415,809 4,584,558 1,000,073                                 |
| 4,728,089   |
| 441,845 4,871,620 1,062,693                                 |
| 4,868,674 53,680,256 11,709,786                             |
| (1) Assessment is adjusted by market comparison factors 75% |

Exhibit D (Page 2 of 2) Potato Garden Run TIF Plan Pledged Tex Increments

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| Allegheny<br>County |                         |   |                     |                      |   |   |  |   |   |
|---------------------|-------------------------|---|---------------------|----------------------|---|---|--|---|---|
| ١.                  | To the                  | Findlay   | Allegheny<br>School | Allegheny            | 946   | Findlay   | Allegheny<br>School<br>District  | Allegheny   | [24]  |
|                     | 1 Undi                  | 25%   | 25%                 | 25%                  | Tongs   | 75%   | 75%  | Ή.  |   |
|                     |                         |   |                     |                      |   |   |  |   |   |
| 15,662              | 698'86                  | 1,628   | 17,949              | 3,915                | 23,492  | 4,884   | 53,847   | 11,746  | 70,477  |
| 74,282              | 445,695                 | 7,721   | 85,132              | 18,571               | 111,424   | 23,164  | 255,395  | 55,712  | 334,271   |
| 132,903             | 797,420                 | 13,815  | 152,315             | 33,226               | 199,855   | 41,444  | 456,944  | 99,678  | 598,065   |
| 191,524             | 1,149,146               | 19,908  | 219,497             | 47,881               | 287,286   | 59,724  | 658,492  | 148,643   | 861,859   |
| 222,826             | 1,336,957               | 23,162  | 255,371             | 55,707               | 334,239   | 69,485  | 766,114  | 167,120   | 1,002,718   |
| 254,128             | 1,524,769               | 26,415  | 291,245             | 63,532               | 381,192   | 79,246  | 873,735  | 190,596   | 1,143,577   |
| 362,452             | 2,174,710               | 37,675  | 415,390             | 90,613               | 543,677   | 113,025   | 1,246,169  | 271,839   | 1,631,032   |
| 470,775             | 2,824,650               | 48,935  | 539,534             | 117,694              | 706,163   | 146,804   | 1,618,603  | 353,081   | 2,118,488   |
| 579,099             | 3,474,591               | 60,194  | 663,679             | 144,775              | 868,648   | 180,582   | 1,991,037  | 434,324   | 2,605,943   |
| 610,400             | 3,662,403               | 63,448  | 699,553             | 152,600              | 915,601   | 190,343   | 2,098,658  | 457,800   | 2,746,802   |
| 641,702             | 8,850,214               | 66,701  | 735,427             | 160,426              | 962,554   | 200,104   | 2,206,280  | 481,277   | 2,887,661   |
| 757,340             | 4,544,041               | 78,721  | 867,954             | 189,335              | 1,136,010   | 236,164   | 2,603,862  | 568,005   | 3,408,031   |
| 841,676             | 5,050,057               | 87,488  | 964,607             | 210,419              | 1,262,514   | 262,468   | 2,893,822  | 631,257   | 3,787,542   |
| 926,104             | 5,556,622               | 96,263  | 1,061,366           | 231,526              | 1,389,156   | 288,790   | 3,184,099  | 694,578   | 4,167,467   |
| 926,104             | 5.556,622               | 96,263  | 1,061,366           | 231,526              | 1,389,156   | 288,790   | 3,184,099  | 694,578   | 4,167,467   |
| 926, 104            | 5,556,622               | 96,263  | 1,061,366           | 231,526              | 1,389,156   | 288,790   | 3,184,099  | 694,578   | 4,167,467   |
| 957,414             | 5,744,482               | 99,518  | 1,097,249           | 239,353              | 1,436,120   | 298,554   | 3,291,747  | 718,060   | 4,308,361   |
| 988,723             | 5,932,341               | 102,772   | 1,133,132           | 247,181              | 1,483,085   | 308,317   | 3,399,396  | 741,543   | 4,449,255   |
| 1,020,033           | 6,120,200               | 106,027   | 1,169,015           | 255,008              | 1,530,050   | 318,081   | 3,507,044  | 765,025   | 4,590,150   |
| 10 899 959          | 65 995 K11              | 1 139 918   | 19.491 147          |                      | _   | 3 998 754   |  |   | 49 046 633  |
| 10,033,404          | 440,050,00              | 1, 104,04,010   | 10,304,174          |                      | •   | F51 (555)   |  |   |   |
|                     | 1,020,033<br>10,899,252 | 988,723 5,592,541<br>1,020,033 6,120,200<br>10,899,252 65,395,511 | • •                 | 65,395,511 1,132,918 | 5,522,341 102,772 1,155,122<br>6,120,200 106,027 1,169,015<br>65,395,511 1,132,918 12,491,147 | 5,952,341 102,772 1,153,152 6,120,200 106,027 1,169,015 66,395,511 1,132,918 12,491,147 2,7 | 5,522,541 102,772 1.155,152 247,181 1,455,060 6,120,200 106,027 1,169,015 255,008 1,530,050 65,395,511 1,132,918 12,491,147 2,724,813 16,348,878 | 5,552,541 102,772 1,135,132 247,101 1,455,055 306,517 6,120,200 1,06,027 1,169,015 255,008 1,530,050 318,081 65,395,511 1,132,918 12,491,147 2,724,813 16,346,878 3,596,754 | 5,532,341 102,772 1,134,122 24,121 1,455,055 305,517 6,120,200 106,027 1,169,015 255,008 1,530,050 318,081 65,395,511 1,132,918 12,491,147 2,724,813 16,348,878 3,398,754 3 |

Discount for Full Payment of Tax Bill on time 0%

| Estimated Total Tax<br>Increments to be paid to<br>the Taxing Bodies | During the Term of the | TIF District | \$ 1,132,918     | \$ 12,491,147                  | \$ 2,724,813     | 16 848 878 |
|--|------------------------|--------------|------------------|--------------------------------|------------------|------------|
|  |                        |              | Findlay Township | West Allegheny School District | Allegheny County |            |

# Exhibit E (Page 1 of 2) Potato Garden Run TIF Plan Financing Assumptions

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| Bodies     |
|------------|
| xing       |
| Та         |
| by each    |
| by         |
| Pledged    |
| Increment  |
| of Tax     |
| Percentage |
| Η          |

2. Interest Rate on TIF Debt

3. Interest and Principal payment

4. Amortization

5. Principal Payment at the End of Term

6. Payments per Year

7. Basis for Assessment

8. Guarantor

9. Amount of Guarantee

10. Amount of Loan to be Repaid with TIF Proceeds

11. Estimated Issuance Costs

\* See the repayment terms of the PennWorks loan within Tax Increment Financing Components (xi) Financial Details.

\*\* To be financed through RAAC EDF loan

Commencing Year 3\*

18 Years\*
Fully Amortizing Loan

Appraised Land Value and Development Costs
Imperial Land Corporation
\$2,800,000
\$2,936,000
\$162,500\*\*

Exhibit E (Page 2 of 2)
Potato Garden Run TIF Plan
PennWorks Loan

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|                                 | Balance | Available Cumulative | After Debt Available |            | Payment Debt Service | •         |           | 293,994 293,994 | 434,636 728,630 | 698,430 1,427,060 | 839,289 2,266,348 | 980,147 3,246,496 | 1,467,603 4,714,099 | 1,955,058 6,669,157 | 2,442,514 9,111,671 | 2,583,373 11,695,044 | 2,724,231 14,419,275 | 3,244,602 17,663,877 | 3,624,113 21,287,990 | 4,004,037 25,292,027 | 4,004,037 29,296,064 | 4,004,037 33,300,102 | 4,144,932 37,445,034 | 4,285,826 41,730,860 | 4,426,720 46,157,580 |            |                          |                |       |
|---------------------------------|---------|----------------------|----------------------|------------|----------------------|-----------|-----------|-----------------|-----------------|-------------------|-------------------|-------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|------------|--------------------------|----------------|-------|
|                                 | Bale    | Ava                  | Afte                 | 28<br>28   | Principal Pay        |           |           | 2,824,145       | 2,683,023       | 2,539,078         | 2,392,255         | 2,242,495         |                     | 1,933,930           | 1,775,003           | 1,612,898            | 1,447,551            | 1,278,897            | 1,106,870            | 931,403              | 752,426              | 569,869              | 383,662              | 193,730              | ,                    |            |                          |                |       |
|                                 |         |                      |                      | Principal  | Repayment            | 1         | •         | 138,355         | 141,122         | 143,945           | 146,823           | 149,760           | 152,755             | 155,810             | 158,926             | 162,105              | 165,347              | 168,654              | 172,027              | 175,468              | 178,977              | 182,556              | 186,208              | 189,932              | 193,730              | 2,962,500  |                          |                |       |
|                                 |         |                      |                      |            | Interest             | •         | •         | 59,250          | 56,483          | 53,660            | 50,782            | 47,845            | 44,850              | 41,795              | 38,679              | 35,500               | 32,258               | 28,951               | 25,578               | 22,137               | 18,628               | 15,049               | 11,397               | 7,673                | 3,875                | 594,390    |                          |                |       |
|                                 |         |                      | Total                | Payment    | Due                  | •         | •         | 197,605         | 197,605         | 197,605           | 197,605           | 197,605           | 197,605             | 197,605             | 197,605             | 197,605              | 197,605              | 197,605              | 197,605              | 197,605              | 197,605              | 197,605              | 197,605              | 197,605              | 197,605              | 3,556,890  |                          |                |       |
|                                 | Total   | Available to         | Make Debt            | Service    | Payment              |           | •         | 491,599         | 632,241         | 896,035           | 1,036,894         | 1,177,752         | 1,665,208           | 2,152,663           | 2,640,119           | 2,780,978            | 2,921,836            | 3,442,207            | 3,821,718            | 4,201,642            | 4,201,642            | 4,201,642            | 4,342,537            | 4,483,431            | 4,624,325            | 32,062,534 |                          |                |       |
|                                 | -       | •                    |                      | Annual     | Fees                 |           | •         | 18,500          | 18,500          | 18,500            | 18,500            | 18,500            | 18,500              | 18,500              | 18,500              | 18,500               | 18,500               | 18,500               | 18,500               | 18,500               | 18,500               | 18,500               | 18,500               | 18,500               | 18,500               | 259,000    |                          |                |       |
|                                 |         |                      | Pledged Tax          | Increment  | Available            |           | •         | 510,099         | 650,741         | 914,535           | 1,055,394         | 1,196,252         | 1,683,708           | 2,171,163           | 2,658,619           | 2,799,478            | 2,940,336            | 3,460,707            | 3,840,218            | 4,220,142            | 4,220,142            | 4,220,142            | 4,361,037            | 4,501,931            | 4,642,825            |            |                          | 2.00% per Year | Years |
| EI.                             |         |                      |                      | Debt       | Service              |           |           | 197,605         | 197,605         | 197,605           |                   |                   | 197,605             | 197,605             | 197,605             | 197,605              | 197,605              | 197,605              | 197,605              | 197,605              | 197,605              |                      | 197,605              | 197,605              | 197,605              | 3,556,890  | 2,962,500                | 2.00%          | 18    |
| Works Los                       |         |                      |                      | Prinicipal | Borrowed             | 2,944,000 | 2,962,500 | 2,962,500       | 2,824,145       | 2,683,023         | 2,539,078         | 2,392,255         | 2,242,495           | 2,089,740           | 1,933,930           | 1,775,003            | 1,612,898            | 1,447,551            | 1,278,897            | 1,106,870            | 931,403              | 752,426              | 569,869              | 383,662              | 193,730              |            | Assumptions<br>Principal | Interest       | Term  |
| Loan Pledged Tax Debt Increment | -       |                      | <b>'</b>             | 67         | က                    | 4         | r¢        | 9               | 7               | ∞                 | 6                 | 10                | 11                  | 12                  | 13                  | 14                   | 15                   | 16                   | 17                   | 18                   | 19                   | 20                   |                      | Assun<br>]           | ,1                   | • '        |                          |                |       |

<sup>\*</sup> Cumulative cash after debt service expected to prepay debt completely