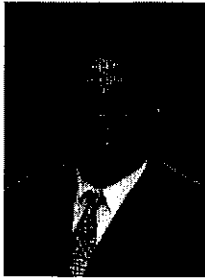


# PROFESSIONAL PROFILE



**Herky Pollock**  
Executive Vice President

Retail Services  
Pittsburgh, Pennsylvania

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## CLIENTS REPRESENTED

Herky represents over 50 retailers/restaurateurs and has brought numerous new venues to the region including: (many of these have between 5 and 25 locations)

- Ross Dress for Less
- REI
- Bed, Bath & Beyond
- American Eagle
- AC Moore
- Allegheny County
- K&G Menswear
- Baja Fresh
- Bally's Total Fitness
- Bath & Body Works
- Bravo Italian Kitchen
- Chico's
- Chick-fil-A
- City of Pittsburgh
- Darden (Red Lobster, Olive Garden, Bahama Breeze & Smokey Bones)

Herky Pollock is an Executive Vice president and National Director of the Retailer Services Group. With his market knowledge and 20 plus years of real estate experience, Herky provides corporate real estate services to major retailers and developers throughout the country. Herky's services include strategic planning, site selection, development consulting, lease negotiation and financial analysis. As National Director of the Retailer Services Group, Herky is responsible for coordinating seamless, best of class service to national retailers.

Herky is annually recognized both nationally and locally as the top performer in the Pittsburgh CBRE office and within the top 5 producers nationwide of all retail brokers. He has recently won the Larry Perrish Leadership Award which is given to the "Retail Salesman who exemplifies the 'best of class' within CB Richard Ellis." Additionally, Herky serves on the Retail Advisory Council and Americas President's Advisory Council, both charged with guiding the future of CBRE globally and the retail services group nationally.

Herky has been either fully responsible or part of the leasing team for countless retail properties in the region, including leasing such high-profile properties as: The Pointe at North Fayette, The Galleria, Bessemer Court/Station Square, The Waterfront, Northway Mall, the Monroeville Mall expansion, The David L. Lawrence Convention Center, PNC Park, McIntyre Square, 1400 Smallman Street, numerous streetfront deals in Shadyside including The Pottery Barn, Williams-Sonoma, Sephora, Cranberry Square, and many others.

Herky represents over 50 retailers/restaurateurs and has brought numerous new concepts to the Pittsburgh region.

Additionally, his developer clients include, Continental Real Estate, Forest City, L&B Realty, Turnberry Associates, Crossgates Development, Walnut Capital Partners, Silk & Stewart Development, RREEF, Nationwide Realty, The City of Pittsburgh, Allegheny County, Inland, McKnight Development, The First City Company and Madison Realty, among others.

## CREDENTIALS

- Licensed real estate broker
- Graduate of the International Council of Shopping Center Leasing Institute

## EDUCATION

- Kenyon College, Bachelor of Science

- DSW Shoe Warehouse
- Eat'n Park
- Fifth Third Bank
- First Watch
- Fuddruckers
- Golden Corral
- Goodyear
- Gordon's Shoes
- Jennifer Convertibles
- Joe's Crab Shack
- Kmart
- La Strada
- Lidia's
- Lululemon Athletica
- Mad Mex
- Men's Wearhouse
- New Balance
- Nextel
- Palomino
- Panera Bread
- Patagonia
- P.F. Chang's
- The Pottery Barn
- Pottery Barn Kids
- Restaurant Development  
Group (Nick & Tony's, Bar  
Louie, Red Star Tavern,  
Cabo)
- Restoration Hardware
- Urban Outfitters
- Washington Mutual
- Williams-Sonoma
- West Elm
- Wolfgang Puck Express

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