

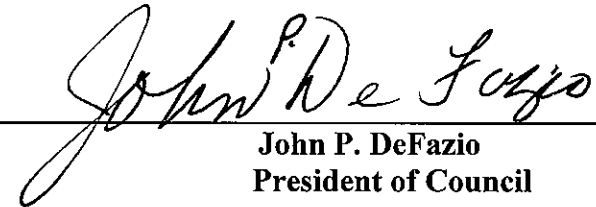
APPOINTMENT

Approving the appointment of Michael Kneiser to serve as a member of the Council of Friends organization (Harrison Hills Park), for a term to expire on August 25, 2017.


SPONSORED BY COUNCIL VICE-PRESIDENT FUTULES

In Council Aug. 25th, 2015.

Read and approved by Motion of Council.



John P. DeFazio
President of Council

Attest: 

Jared Barker
Chief Clerk
Allegheny County Council



COUNTY OF ALLEGHENY

OFFICE OF THE COUNTY COUNCIL
119 COURTHOUSE • 436 GRANT STREET
PITTSBURGH, PA 15219
PHONE (412) 350-6490 • FAX (412) 350-6499
COUNCIL@COUNTY.ALLEGHENY.PA.US
WWW.COUNTY.ALLEGHENY.PA.US/COUNCIL

Nomination for Appointment

Friends of the Parks Nomination Form

Council Member Nick Futules

Nominee: Michael Kneiser

Address: 2318 Buchanan Street Natrona Heights, PA 15065

Phone: 412-252-2636 Email: kneiser@gmail.com

This nominee shall be a member of the Council of Friends of Harrison Hills
Park. He/She is representative of:

<input type="checkbox"/>	Labor	<input type="checkbox"/>	Disability Community
<input type="checkbox"/>	Education	<input type="checkbox"/>	Sports & Athletic Programs
<input checked="" type="checkbox"/>	Environmental Advocates	<input type="checkbox"/>	Landscape Architecture
<input type="checkbox"/>	Historic Preservation	<input type="checkbox"/>	Other (please specify)

Council Member Signature: _____

Date: 8/19/15

Michael Kneiser

2318 Buchanan St, Natrona Heights, PA - (412) 252-2636 - kneiser@gmail.com

Objective

To obtain a membership in the Council of Friends of Harrison Hills. I have enjoyed the park since moving to Natrona Heights in 2003. In 2006, I took a more active role, primarily in trail clearing but have attended many other functions and meetings. While I can ever replace Patrick Kopnick I am interested in becoming more involved with the planning and organizing of Harrison Hills and continuing the improvements that the Council of Friends have provided.

Civic Engagement

FRIENDS OF HARRISION HILLS, Volunteer

7/2006 – Current Natrona Heights, PA

- Help with trail maintenance, including clearing, cleaning, building and marking trails.
- Work and promote scheduled events.

ALLEGHENY COUNTY ELECTIONS DEPARTMENT, Judge of Elections

11/2006 – 11/2014 Pittsburgh, PA

- Responsible for staffing and all operations of the polling station and enforcing all laws including determining the qualifications of persons claiming the right to vote and voters rights challenges.
- Manage all paperwork including, Oath forms, pay sheets, return sheets, absentee ballot envelope, processing provisional ballots and Zero and Final Results tape.

Professional Summary

I am a sales professional, performing at the top of my field for more than 15 years. My ability to reach a quick and successful closure of the sales cycle has been proven in accounts of all levels. As a manager, I have energized my teams with persistent training and focusing on key metrics and customer satisfaction. I have a record of accomplishment by consistently generating sales in new accounts as well as expanding existing accounts by uncovering new opportunities. Demonstrating a vigorous focus on customer satisfaction that has provided valuable customer referrals and repeat business has been a key to my success.

Experience

WIRELESS ZONE/CENTRAL OFFICE PRODUCTS, Manager

1/2014 – Current Pittsburgh, PA

- Created a top performing store by improving customer service, finding profitable solutions and a great work environment.

KELLER WILLIAMS, REALTOR

9/2013 – Current Pittsburgh, PA

- Primary responsibility is to assist buyers and sellers in securing the appropriate price for their property and following through the process to a quick and successful closure.
- First listing was Under Agreement within a week

THE CELLULAR CONNECTION/ELDRIDGE COMMUNICATIONS, Manager

7/2012 – 5/31/13 Pittsburgh, PA

- Responsible for hiring, training and scheduling of all employees at this Premium Verizon Wireless Retailer.
- Bi-weekly meeting with staff to create and discuss goals and training.

- Created many Microsoft Office spreadsheets, flyers, documents, presentations and seasonal marketing items that became standard within the company and franchise.
- Increased sales month over month with focus on new lines and incremental products.
- Achieved the highest personal New to Upgrade ratio in 2012.

WIRELESS ZONE/CENTRAL OFFICE PRODUCTS, Manager

6/2009 – 7/2012 Pittsburgh, PA

- Generated record high month of sales in a ten-year-old store.
- Top sales rep for 2010. Received 10% more points for 2010 Christmas Bonus than second highest rep. based on annual sales. Won many monthly contests.
- Work with community organizations, like the Oakmont Chamber of Commerce and The Chamber in Cranberry Township.
- Marketing specialist creating unique seasonal mailers and email newsletters.
- Created fundraisers, employee programs and promote referral program.
- Consult with corporate and individual liable customers to provide a plan for wireless service.

SPRINT BUSINESS SOLUTIONS PROGRAM, Independent Contractor / Strategic Acct Executive

11/2003-6/2009 Pittsburgh, PA

- Maximized years of Sprint wireless experience by forging exclusive partnerships with Sprint Strategic and Enterprise account executives to manage assigned wireless accounts.
- Independent contractor responsible for sale of all Sprint Nextel devices including, PDA's, broadband devices, Direct Connect and Symbol devices. Also responsible for coordinating service processes and requests, account creation and changes.
- Grew account base to 30+ Sprint Nextel clients including Strategic and Enterprise level accounts, such as GE, ARAMARK, Tyco and WESCO. Added more than 12,000 subscribers in 5 years, an avg of 200 lines/month.
- Lead regular calls and meetings with clients and internal team to assure goals and deadlines are exceeded for sales and service projects, discuss contract terms and technical applications.
- Conducted training for all devices including PDA's, web based billing and service applications.
- Certified and managed Public Sector/Government accounts.

THE PCS DIVISION OF SPRINT, Senior Account Executive

11/1997 – 11/2003 Boston, MA / Pittsburgh, PA

- 2000 President's Club member (Platinum level), 201% of quota and ranked #3 in the country.
- 2002 performance was in the top 10% for position in nationally.
- 1998, 1999, 2001 and 2002 attained Gold level, exceeded 125% of quota.
- Earned MVP Award from Area Director in 1999, 2000 and 2002.
- Won Sony and Nokia national sales contest in 1998 and 1999, respectively.

LinkedIn profile and recommendations: <http://www.linkedin.com/in/kneiser>

NICHOLAS W. FUTULES

VICE PRESIDENT



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[HTTP://WWW.ALLEGHENYCOUNTY.US/COUNCIL](http://www.alleghenycounty.us/council)

**PARKS COMMITTEE,
CHAIRMAN**

MEMBER OF:
APPOINTMENT REVIEW
ECONOMIC
DEVELOPMENT
& HOUSING
EDUCATION
EXECUTIVE
GOVERNMENT REFORM
HEALTH & HUMAN
SERVICES
PUBLIC SAFETY
PUBLIC WORKS
SPECIAL COMMITTEE ON
MARKETING

August 26, 2015

Mr. Mike Kneiser
2318 Buchanan Street
Natrona Heights, PA 15065

Dear Mr. Kneiser:

This letter is to inform you that at the Regular Meeting of Allegheny County Council held on August 25, 2015 Council approved your appointment to serve as a member of the Council of Friends to Harrison Hills Park for a term to expire on August 25, 2017.

We congratulate you on your appointment and wish you the best of luck in this undertaking. We look forward to receiving your recommendations and stand willing to assist you in any way you believe appropriate.

Sincerely,

The Honorable Nick Futules
Council District 7

cc: Andy Baechle, Allegheny County Parks Director

NF/sb